

NAHREP Top 250 Latino Agents Award

Submission Guidelines



Requirements:

1. Nominee's ethnic background must be 25% Hispanic or Latino origin
2. Nominee must be a practicing real estate agent
3. Data must be reflective of the individual's or team's transactions for the 2025 calendar year, January 1 through December 31, 2025.
4. GCI reflects at least 1% commission per transaction

Transactions that can be submitted:

1. Only residential transactions can be submitted. Residential is defined as dwellings with four or fewer units. Manufactured homes are included.
2. Commercial property, rentals (leases), and vacant lots are excluded from this award and may not be included in transaction counts or sales volume. Referral fees are similarly not included.

Individual Agent Nominations

An individual agent is defined as one who closes transactions under their name per MLS, purchase contract, or other official records. Please note that if an agent considers themselves part of a team, yet closes their transactions in their own name, they are eligible to submit themselves as an individual.

To qualify as an individual agent:

1. All transactions attributed to their nomination must be closed in their own name.
2. Individual agents should not have licensed agents supporting them in their transactions or closing in their name. Exception: a transaction coordinator (with or without a license) is considered ok.
3. If an individual agent co-lists or co-sells with another agent or agents, half (0.5) side is awarded for the transaction, while full volume will be awarded.
4. ***Transactions can only be submitted once for this award.*** An agent cannot be submitted as both a team and an individual agent. If the team lead submits on behalf of the team, individual agents on that team cannot be individually considered for the same transactions (even at half credit).

Team Nominations

Teams are described as a group of real estate professionals who work as one entity. Only transactions that are listed in the name of the team leader per MLS, purchase contract, or other official records will count toward the team's total.

In order to be considered for this award, the team lead must identify as Hispanic or Latino. It is not a requirement, however, that the entire team be comprised of Hispanic or Latino individuals.

To qualify as a team:

1. All transactions attributed to the nomination must be closed in the team lead's name or otherwise include the team name on the official transaction record.
2. If any licensed agents are supporting transactions and closing in the team's name (except one transaction coordinator), they are considered a team. This includes spouse teams or other small teams.
3. If a team lead co-lists or co-sells with their team members, full credit for both transaction and volume is awarded to the team lead's nomination.
4. ***Transactions can only be submitted once for this award.*** Co-team leads can be recognized together, but not separately. Individual team members cannot submit their production if the team lead submits their transactions on behalf of the team.